

Hello All,

Time for an update on the land market down in the Willcox area of Cochise County.

We had our first Bus Tour on Cinco de Mayo (May 5th for you gringos). It was a resounding success.

We had Sam Pillsbury on the bus with us as the local vineyard expert informing us of what is going on with all of the vineyards in the area, including his new project:

www.arizonalandbaron.com/article/pillsburywinecompanyandvineyardstates.pdf

We had Nancy Lucas of Personal Real Estate Investor Magazine on the bus with us too. She wrote an article entitled "Napa-Zona" which appears in the July/August issue hitting newsstands this Friday. Be sure to check that out. As PREI Magazine is now nationally distributed, this should generate some activity in the area.

www.personalrealestateinvestormag.com

We stopped off at Coronado Vineyards for wine tasting and appetizers, which made the long day looking at land much more palatable. www.coronadovineyard.com

We are doing another bus tour on June 30th, if you missed the last one. We still have about ten seats open. www.arizonalandbaron.com/bustourinvite.pdf

Since the last bus tour, I have sold (closed on) 3 properties (320 acres, 120 acres and 20 acres) and I have sold (put in escrow) 2 more properties (20 acres, 280 acres).

There was a great article in the May issue of Arizona Highways Magazine about the vineyards in Southeastern Arizona -

<http://www.arizonalandbaron.com/article/arizonawinecountrytour.pdf>, and there was another great article in the March issue of Gilbert Lifestyle magazine <http://www.arizonalandbaron.com/article/atruerowthindustry.pdf>.

My broker, Stan Strom, has written a few articles that were published in the AZREIA newsletter that you may find of interest:

Investing in land with your Self Directed IRA

<http://www.arizonalandbaron.com/article/InvestinginLandwithSelfDirectedIRALLC.pdf>

Creating Income and Wealth through Land Splits

<http://www.arizonalandbaron.com/article/createwealth.pdf>

Consider Land in your Investment portfolio

<http://www.arizonalandbaron.com/article/Maynewsletterarticle.pdf>

I hope you find this newsletter informative. Again, if you wish to be taken off of this list, please reply to this email with "unsubscribe" in the subject bar.

Feel free to call me on my cell phone anytime for more information 602-363-5674.

Thanks,

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